

# *Company information for accountancy firms*

Empowering financial research,  
benchmarking, valuations and M&A research

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BUREAU VAN DIJK

# *Empowering financial research, benchmarking, valuations and M&A research*

**We have unrivalled coverage of public and private companies with detailed financials, news, M&A history and rumours plus corporate structures. Use our products to provide your clients with superior research and to find new business.**

## **Advisory services/benchmarking**

Our products make it easier to do detailed and accurate analyses for your clients. You can benchmark a company's performance against selected companies or an industry peer group quickly and easily. You can find deals in specific sectors and compare multiples. Our company reports include standardised financials to help you compare companies against each other plus financial strength data so you can assess stability.

## **Corporate finance/transaction services**

### **Identifying companies**

We make it easy to combine search criteria to pinpoint target or acquirer companies then compare their financial strength and performance. You can look for directors that offer exit potential.

### **Valuation and due diligence**

We provide very detailed information on individual companies including extensive ownership structures, very detailed shareholdings, M&A history and rumours with deal values and multiples plus images of original and scanned documents. Our software helps you analyse performance, make peer group comparisons and find comparable deals. Our alert system will watch companies for you and alert you to changes and news. Our Valuation Catalyst simplifies the process of valuing companies by finding financial data from peer companies and comparable completed deals, from our products, and computing a range of values using various models. It's ideal to help you create initial valuations quickly.

## **Insolvency services**

The financial data on our products is ideal to help you provide either recovery/restructuring advice or disposal services. It can help you establish market values for any remaining business as well as find potential buyers.

## **Business development**

Identify companies with profiles that you want to target for your own business growth. You can create lists from within our products for prospecting, or seamlessly enrich your CRM system to improve your marketing intelligence and sales preparation. You can search by auditor and audit fee to help you understand competitors' penetration in specific areas or niches. You can also use "adverse data" to look for companies that could benefit from your advice, or to promote insolvency services.

## **Forensic accounting**

Access detailed historical financials, including original and scanned filings, and do specific peer comparisons. Apply statistical analyses to research financial irregularity.

## **Transfer pricing**

Use the data on our products in transfer pricing studies to help you identify comparable companies. Our TP Catalyst simplifies the execution of arm's length profit-based analysis.

## **Anti-money laundering, compliance and customer due diligence**

Access very detailed information on corporate structures and shareholdings to research a company's beneficial owner. Our products are ideal for client on-boarding processes and help you uphold your reputation, expose conflict of interests and confirm a firm's legitimacy.

# A range of products for accountants

## Company databases

Our company databases range from UK specific products, Fame and Mint UK, which are widely used by accountants, to full global solutions for practices with an international scope.

We also provide comprehensive M&A data on Zephyr, and specific tools to help with transfer pricing analysis and company valuations.

*orbis*

Global

*amadeus*

Pan-European

*fame*

UK & Ireland

*zephyr*

M&A deals and rumours, globally

*tp catalyst*

Transfer pricing tool

*valuation catalyst*

Valuations tool

## Integrating with your sales and marketing tools

You can use the data from our products within your existing customer and prospect systems. We can help you enrich and refresh your own data to build superior sales and marketing intelligence and improve your results.

### Add-Ins

Add-In technology combined with our products to help you create tailored analyses, pitchbooks and tear sheets.

#### Excel Add-In

Our Excel Add-In means you can populate your Excel analysis templates with data from our products. These templates can take advantage of all the sophisticated functionality that Excel offers. You can also include your own data and comment. The Excel Add-In is ideal for creating tailored tear sheets.

#### Powerpoint Add-In – Create instant pitchbooks

Our Powerpoint Add-In helps you create impressive Powerpoint presentations and pitchbooks that are rich with up to date and accurate business intelligence. You can create templates in Powerpoint using its graphs and tables and instantly populate with data from our products. You can include your own data and comment.

Streamlined for end users and desktop access

**MintUK**



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