

procurement catalyst

Empowering supplier risk management



A Catalyst from Bureau van Dijk
Faster results – improved efficiency

Powered by *orbis*

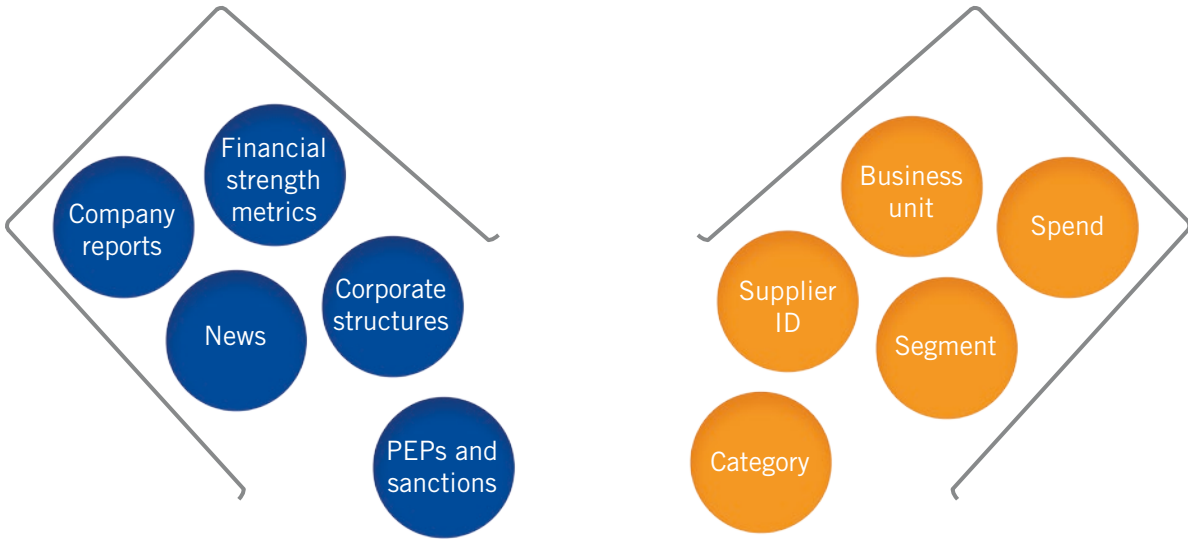


BUREAU VAN DIJK

External data from BvD



Your supplier data



Your data is blended with BvD's detailed intelligence

procurement catalyst

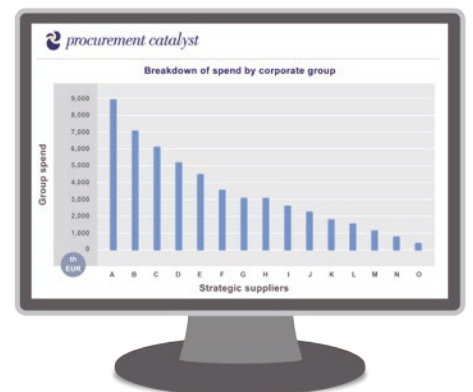
Customise your views



Create your own dashboard for a customised view of your portfolio and priorities



Create individual supplier dashboards for detailed insight



Create your own reports and analyses including group spend analysis

What is procurement catalyst?



Procurement Catalyst helps you mitigate risk across your supply base. It's a dynamic supplier risk platform where your own supplier data is combined with our extensive company and risk intelligence. It's a very powerful tool that helps you spot potential risk quickly and gives you a more transparent view of your existing, and potential, suppliers. It also provides a centralised location to store and manage your procurement data.

Easy to interpret dashboards

Procurement Catalyst gives you:

- enriched supplier data
- powerful, tailored risk insight and monitoring
- supplier segmentation analysis
- indications of supplier dependency
- portfolio analyses
- analyses of your spend across corporate groups
- a centralised supplier data management resource
- knowledge to help you leverage your spending power and buy more strategically

Assess financial risk, reputational risk and corporate stability

Procurement Catalyst helps you manage both financial risk and reputational risk. It includes financial strength data as well as intelligence on 'politically exposed persons' (PEPs) and Sanction lists so you can check suppliers' associations with high risk individuals and companies.

You can also access comprehensive group structures, and changes to them, so you can look for stability in a supplier. Up-to-the minute news is also included and negative news indicated.

Get insight across your portfolio and screen potential suppliers

Procurement Catalyst highlights the risk areas in your portfolio. You can create your own scorecards to assess suppliers according to your own preferences. As well as weeding out companies with weak financial health you can proactively look for robust companies to minimise future risk and promote 'gold standard' suppliers.

Manage your data

Procurement Catalyst helps you keep supplier relevant documentation in a centralised, cloud-based resource.

procurement catalyst's content

– powered by orbis

Procurement Catalyst pulls relevant information from our extensive Orbis company database, delivering standardised financial reports so you can compare companies across the globe.

Financial strength

As well as financial reports Procurement Catalyst includes independent financial strength indicators from six expert providers, giving you transparent risk and environmental scores for suppliers. These metrics are comparable so you can create benchmark values and compare companies' financial health.

Corporate ownership structures

Extensive corporate structures help you see where you're buying from multiple companies in a group and assess the financial health of holding companies and the group as a whole. Changes in ownership are tracked so you can monitor suppliers for changes and also look for stability in potential suppliers.

News

News stories come from a number of newswires and news aggregators. You can track relevant news stories and filter for negative news to help you with ethical sourcing, to protect your reputation and to identify risks to your supply chain.

M&A intelligence

Rumours and deals are included so you can stay up to date with any changes that could affect your suppliers.

Industry research

Reports from a number of providers give you intelligence on individual companies and industries – including forecasts.

PEPs and Sanctions

We partner with WorldCompliance to bring you information on PEPs and Sanctions. Companies with individuals who are potential PEPs, or could be high risk associations, are highlighted so you can review them in more detail. This provides crucial intelligence for reputation management.

Key functionality

Procurement Catalyst has a range of 'views' so you can look at your portfolio, or individual suppliers, from different perspectives. You can create a PDF 'snapshot' of any report and archive it within the system.

The dashboard view

An easy-to-interpret view of your suppliers via a number of 'widgets' each with a specific focus, the dashboard is a very powerful tool to help you display complex information effectively and understand your supply base more efficiently.

It highlights your risky companies instantly so you immediately see where to focus your attention. Specific 'widgets' highlight changes to suppliers, including a downgrading of their financial strength. You can 'drill down' into each 'widget' for a more detailed view.

You can set tasks and portfolio reviews in the dashboard so your workflow is integrated with Procurement Catalyst.

The dashboard is very simple to customise.

The supplier view

A dashboard that looks at one supplier in detail so you can get a deep understanding of its structure, its financial health and stability, its peers and other vital metrics including your spend as a percentage of their turnover for your negotiations. The information is very clearly presented and is easy to interpret. You choose the content so you can make sure it's relevant to your needs.

The financial data is standardised so you can compare company against company.

Workflow options are included so you can add your own notes, attach your own documents to the report, flag for action and email to colleagues.

The portfolio view

Create filters to analyse your portfolio, or sections of it, and get reports showing key metrics including spend distribution and supplier dependency. Particularly valuable are our Group Spend reports that consolidate your spend across a corporate group - with just one click. These reports are ideal to highlight dependency on a particular corporate group and also to aid strategic purchasing and negotiation. You can export all these reports into your own systems.

Alerts

Create your own alerts to monitor your suppliers. You can tailor them to look for specific changes and include them in your dashboard or as independent emails. They're completely customisable so you dictate what triggers them, how frequently they're sent, and who gets them, so the appropriate category managers and buyers are notified. You can also set your alerts to trigger actions within Procurement Catalyst.

Key benefits



Procurement Catalyst helps you improve your efficiency, liberates your time and helps you make better quality decisions.

One interface combines key internal and external data, analysis platform and workflow options

Procurement Catalyst is a dynamic platform that blends relevant data for improved insight, risk analysis and workflow and helps you promote best practice across the procurement function.

Easy to interpret

Procurement Catalyst displays information via a series of flexible dashboards that illustrate complex data in simple charts and graphs to give you immediate insight.

Opportunity for improved supplier risk management

Procurement Catalyst helps you identify financially sound suppliers and quickly spot existing and potential risk factors.

On-board new suppliers more effectively

Procurement Catalyst can analyse new suppliers as well as your existing portfolio, giving you the opportunity to introduce more structure to new supplier on-boarding and decision-making.

Balance dependency

You can easily view your spend as a proportion of a company's turnover to assess how appropriate their dependency is on your business (and if your dependency on them is appropriate to their size): ideal for negotiations or to identify where you should be proactively seeking additional suppliers.

Assess your SME spend

Procurement Catalyst helps you assess if you're buying from the correct quota of SME firms.

Leverage your spending power

Use your knowledge of a supplier, its group and the importance of your spend with them to buy more strategically.

Customise your supplier view



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